



“We exist to provide value, promote professionalism and ethics, and progressively advocate for our members success.”

CWBR

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The Central Scene - Official Newsletter of CWBR

July/August 2017

President's Letter



Greetings CWBR

And just like that, it's over! About a year ago, I sat at this same keyboard and typed my first letter as CWBR President, thanking you for the opportunity to represent you and work with you to make our association stronger and better.

We all have seen and experienced changes that have occurred in the last year driven by the market and how that has affected sales and inventory levels. While those may be our "pulse" of the business, I have learned so much over the last year about all of the things done "behind the scenes" through the local, state and national associations that give us the tools to adjust and meet our customer's and client's needs on a daily basis.

CWBR is a strong and solid organization thanks to the efforts of our staff, Paula and Ruth, and the large number of people who give of their time to serve on boards, committees and to organize activities. Thanks to all of you have served, I'm looking forward to seeing what the next year has in store. Our annual meeting was held this past Monday and officers and directors were elected for the next year. Details about them and the installation dinner are also in the newsletter, I encourage you to thank all of these people for their commitment to CWBR.

As I have previously, I encourage each of you to consider ways to learn more about

what CWBR does and to consider ways that you can get more involved. In addition to leadership and committee roles, you can support our organization and industry through attending the various events held that benefit RPAC and other groups.

This past year has allowed me to experience the many good things our organization does, and I intend to continue doing what I can to help in the future. Traveling to the NAR Fall and Government conferences is a commitment of time and extremely worthwhile, as I brought back knowledge and information that was helpful to use in my position with CWBR and, honestly, in my own business.

Thank you again for the opportunity to serve as your president this past year, it has been a privilege and I'm very thankful and proud to be a CWBR member. Best wishes to each of you!

Always my best,
Brian Hanson
GO PACK GO!

BIG EVENTS COMING UP!

September 6 - Brian Buffini's Success Tour at CWBR presented by Wells Fargo

[CLICK HERE FOR EVENT DETAILS AND REGISTRATION](#)

September 20 - CWBR YPN Meet & Greet at WOW (Wausau on Water)

[CLICK HERE FOR A PRINTABLE FLYER](#) [CLICK HERE FOR REGISTRATION](#)

October 2 - 2018 CWBR Dues Statements Emailed

October 11 & 12 - CRS 206 - Technologies to Build Your Business

[CLICK HERE FOR EVENT DETAILS AND REGISTRATION](#)

October 16 - CWBR & CWMLS Board of Directors Meetings

October 25 - Dueling Pianos RPAC Fundraiser at Jefferson Street Inn - Wausau

[CLICK HERE FOR A PRINTABLE FLYER](#) [CLICK HERE FOR REGISTRATION](#)

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Be active in shaping your industry by signing up for REALTOR® Party Mobile Alerts!

When there is an issue affecting your industry, NAR will send you a short message when they need you to take action.

Click this link to sign up:

<http://www.realtoractioncenter.com/realtor-party/realtor-mobile-action.html>

EDUCATION

CRS 206 "Technologies To Advance Your Business"- Live Remote at CWBR - October 11 - 12

<https://www.wra.org/events/courses.aspx?id=15943&category=Designations&subcategory=CRS>

MARK YOUR CALENDAR

CWBR NEW MEMBER ORIENTATION will be held all day on October 19th from 8:30 AM – 3:00 PM.

CWBR and CWMLS will be closed September 4th for the Labor Day Weekend.

**CONGRATULATIONS TO OUR NEWLY ELECTED LEADERS
FOR 2017-18:**

President: Pam Skaleski

President Elect: Mike Zahrt

Secretary/Treasurer: Max Rea

Directors: Kim Susens, Alice Franz and Lana Mohs

QUICK LINKS TO IMPORTANT INFO

[EVENTS CALENDAR](#)

[2016 - 2017 CWBR BOARD OF DIRECTORS](#)

[2016 – 2017 CWMLS BOARD OF DIRECTORS](#)

NEW MEMBERS



DESIGNATED REALTORS

Jeremy VanHulle, Whitetail Dreams Real Estate, Iola

Mary Lausted, eXp Realty, Prairie du Chien

Steven Thao, Creative Results, Wausau

REALTORS

Amy Wrench, First Weber, Marshfield

Cade Covi, Coldwell Banker, The Real Estate Group, Stevens Point

Bob Crane, Keller Williams Fox Cities, Stevens Point

Ashley Gulden, Prudential Success Realty, Marshfield

Jacqueline Jobst, Waterfront Dreams, Iola

Elizabeth Wolosek, RE/Max Excel, Wausau

Tina Kramer, Smart Move, Antigo

Danille Langreck, Coldwell Banker Brenizer, Marshfield

Tami Gibbs, Hocking Real Estate Service, Wausau
Sarah Kaetterhenry, KPR Brokers, Stevens Point
Ryan McCaffrey, KPR Brokers, Stevens Point
Elizabeth Messner, Re/Max Excel, Wausau
Kristin LaPree, Coldwell Banker Action, Wausau
Maxxwel Nowitzke, North Central Real Estate, Wausau
Josh Ferrin, Coldwell Banker Action, Wausau
Jason Jeske, Sunrise Realty, Wausau
Tabitha Wheeler, Exit Greater Realty, Wausau
Ludger Borger, Exit Greater Realty, Wausau
Carly Johnson, Keller Williams Fox Cities

AFFILIATES

Brad Francis, AmeriSpec Inspection Services, Rhinelander
Kenneth Weber, The Radon Doctor, Marshfield
Christopher Kamps, Integrity Inspections, LLC
Blake Teschner, Big 5 Home Inspection
Kim Susens, Knight Barry Title

New feature to the CWBR newsletter!

CWBR REALTORS IN THE COMMUNITY

Have you been involved in an event that has helped

someone in your community? Send us your picture
and the name of the event and we will post it for all to
see!

Our mailing address is:

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