



"We exist to provide value, promote professionalism and ethics, and progressively advocate for our members success."

CWBR

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PARAGON TECH SUPPORT

1-877-657-4357

PARAGON URL

cwbr.paragonrels.com

MOBILE PARAGON

(mobile website – not an app)

cwbr.mobile.fnismls.com

THE CENTRAL SCENE

Official Newsletter of CWBR Volume XXII Issue 5
September October 2016



Greetings CWBR,

As the summer season unwinds, I just wanted to thank you for allowing me to serve as your association President. I enjoyed attending the NAR National Convention in November as your representative and also enjoyed attending the NAR Mid-Year Convention in May to meet with our national representatives on your behalf for our REALTOR community. Thank you to all of the committees and CWBR staff for all of the work you have done.

At the Leadership Summit last August, NAR President Tom Salomone started off the year with an interesting motto, "...And then some". When I think of that motto, I can think of the things our association did together this year that was required of us "...and then some".

- We held our Annual Golf outing... "And then some" by raising \$1,100 for the Boys and Girls Club of Portage County
- We had a Call For Action goal of 20% and because of outstanding participation from you we made that goal... "And then some" with a year-end percentage of 31.90%
- Our goal for RPAC fund raising was \$23,000. Your investment in RPAC helped us hit that goal "And then some" with a total earned of \$24,900 by March! We still have one more fundraiser in October (more on that below).
- We also were successful for the first time in applying for and winning a grant for RPAC fundraising.

What a great year we have been having. In residential sales our units sold are up 2% over last year and sales volume is up 5%. Great job everybody.

Just a reminder to sign up for the Dueling Pianos event that will be held at the Grand Theater in Wausau on October 26th. This event is filling up quickly, so please register ASAP. Registration closes October 17th and all proceeds are given to RPAC.

It has been a pleasure working for you this past year and congratulations to our newly elected leadership. I look forward to serving as Past President with your newly elected President, Brian Hanson.

Sincerely,
Max Rea



NEW MEMBERS

DESIGNATED REALTORS

Sheri White, eXP Realty, LLC, Fitchburg

REALTORS

Barbara Maly, North Central Real Estate Brokerage, LLC, Wisconsin Rapids

Rachel Scott, Keller Williams Fox Cities, Appleton

Chad Nelson, KPR Brokers, LLC, Stevens Point

Cynthia Fredrickson, First Weber, Wisconsin Rapids

Jarrod Brown, First Weber, Wausau

Carolyn McNamara, Keller Williams Fox Cities, Appleton

Lora Cordova, Coldwell Banker The Real Estate Group, Stevens Point

Gerard Draxler, Woldt Realty, Wausau

Stacie Lang, Keller Williams Fox Cities, Appleton

Zachary Quinn, Yourchoicerealty.net, Wausau

Brittany Burns, First Weber, Wausau

AFFILIATES

Andrew Thompson,
Nagell Appraisal
Incorporated, Plymouth,
MN

David Reach, The
Valuation Group, Inc.,
Plymouth, MN

Education

A Real Estate Success Workshop will be held at CWBR on Thursday, September 8th from 8:30 a.m. -12 p.m. Register at <https://www.eventbrite.com/e/real-estate-success-workshop-tickets-27350383734> . **[Click here for more information.](#)**

DVD Continuing Education 2016 held at CWBR –
[Click here for the schedule and more information](#)

RENE Certification Course will be offered through a classroom webcast on October 4-5 from 8:30 a.m. – 4:30 p.m. **[Click here for more information.](#)**

Two-day ABR Designation Course will be offered through a classroom webcast on October 27-28 from 8:30 a.m. – 5:00 p.m. **[Click here for more information.](#)**

CRS 204: Buying and Selling Income Properties Course will be offered through a classroom webcast on November 2-3 from 8:30 a.m. – 5:00 p.m. **[Click here for more information.](#)**

MARK YOUR CALENDAR

CWBR and CWMLS will be closed all day Monday, September 5th in observance of Labor Day.

CWMLS and CWBR INSTALLATION BANQUET will be held September 6th at Anchor Bay Bar and Grill in Wisconsin Rapids. Cocktails (cash bar) begins at 5:00 PM. Dinner begins at 6:00 PM. Registration deadline is August 31st. **[Register here.](#)**

CWMLS and CWBR next Board of Directors meeting will be held on October 17th. **CWMLS board meeting now starts at 11:00 AM and CWBR board meeting starts at 12:30 PM.**

CWBR NEW MEMBER ORIENTATION will be held all day October 20th from 8:30 AM – 4:30 PM.

DUELING PIANOS PERFORMED BY FUN PIANOS will be held October 26th at 6:30 PM at the Grand Theater in Wausau to raise funds for RPAC. The price is \$50.00 per person or buy a table of 8 for \$385.00. **[Register here.](#)** **[Click here for more information.](#)**

QUICK LINKS TO IMPORTANT INFO

[EVENTS CALENDAR](#)

[2016 - 2017 CWBR BOARD OF DIRECTORS](#)

[2015 - 2016 CWBR BOARD OF DIRECTORS](#)

[2016 – 2017 CWMLS BOARD OF DIRECTORS](#)

[2015 – 2016 CWMLS BOARD OF DIRECTORS](#)